

The Twelve Universal Laws Of Success

By Herbert Harris



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A well organized treatment of the basic principles of personal success. The broad spectrum of self-help approaches are organized into twelve universal laws that are each based on biblical principles. This book refines and reduces religious, philosophical self-help concepts into easy to understand action principles. It provides step-by-step processes for overcoming procrastination, obstacles, fear and worry and formulas for setting goals, making plans and getting desired results.

Topics include: signals of a poor self-image; ways to improve your self image; overcoming obstacles, fear, and worry; developing self-discipline; making a success plan that works; a daily formula for achieving your goals; principles of wealth building; improving relationships with other people; overcoming procrastination; how to be persistent and get results.

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Editorial Review

Review

"If I could afford to buy only one of the myriad self-help and life skill media resources I have read and reviewed and used, I would buy this one." -- Church and Synagogue Library Association, March 2005. "This book is sure to find the approval of everyone who reads it..." --Book Wire Review, December 2004.

From the Publisher

This is one of those unique books that seems to come into the hands of just the person who really needs it. We get numerous calls and letters from readers who got the book at just the right time in their lives. Some of the things they had to say about the book are: Jeff Y., North Carolina - "I believe that if I continue to use your book as my guide I will get out of first gear and into HIGH gear!!" Michael R. White, Mayor of the City of Cleveland, Ohio - "From what I have read so far, the book does a good job covering the steps we must embrace to become successful. The book will be a positive addition to my library and a useful resource."

About the Author

Herbert Harris entered Columbia University after his junior year of high school. He received a special scholarship to attend Columbia without first completing high school. Graduating from Columbia University with a BA degree, majoring in physics, Mr. Harris did research in theoretical and high energy physics.

Leaving the scientific arena, Herbert worked at Time Magazine in New York City before launching a free lance writing career that eventually evolved into a nationally syndicated newspaper column called Thoughts For Success. This column is syndicated to over 200 newspapers.

A collection of these newspaper articles were assembled into a book called Power Thoughts For Your Success.

Mr. Harris teamed up with Lucien Farrar to write How To Make Money In Music, a highly popular guide book to the music industry, published by Arco/Prentice Hall. Herbert Harris took advantage of the New York State Clerkship Law to become a lawyer without attending law school. Under the tutelage of distinguished New York attorney Benjamin Sneed, Harris taught himself law and passed the New York State Bar Examination. Herbert is probably the last person to be admitted to practice law in the State of New York without ever attending law school.

After operating his law firm for many years, Mr. Harris retired from his law practice to pursue a full-time writing and lecturing career.

Mr. Harris has done numerous seminars, workshops, and lectures at churches, universities and corporations throughout the United States.

Harris also developed Achievement Motivation, an interactive personal skills development course designed to reduce the dropout rate among college students. Mr. Harris is personal coach, sales trainer and Master Facilitator. He is co-founder, organizer, and Master Facilitator of the Community Action Group, a citizens advocacy group that was named Community Organization of the Year by the Human Relations Commission.

Herbert also heads Connections Unlimited, a political and marketing consulting firm that successfully handled city, county and state political campaigns.

Mr. Harris, in high demand as a consultant, speaker, and facilitator, divides his time between writing, speaking, and conducting LifeSkills® Seminars/Workshops.

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Mary Perez:

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