



# Mediation Advocacy, Second Edition

By John W. Cooley



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In today's legal world, being an expert in the process of mediation is essential to effective representation. *Mediation Advocacy* is the perfect companion for a lawyer at any stage of the game, leading you step-by-step through the stages of mediation. Each chapter includes a checklist highlighting key actions at critical stages of the mediation process, helping you think and act strategically from the beginning of any dispute. This edition includes a detailed chapter on cybermediation, as well as sections on various mediation design processes and techniques.

Written by a lawyer for lawyers, this book will change the way you practice law.

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#### Review

"Mediation Advocacy describes the steps of the mediation process. The author also addresses the ethical considerations of mediation--the difference between good tactics and unethical conduct. The appendix contains checklists covering issues such as mediator selection and postmediation advocacy. It also contains sample mediation agreements and forms and organizations offering alternative dispute resolution services." - *Judicature*

"One of the very few books that actually approaches mediation from the viewpoint of the attorney/advocate rather than that of the neutral or the party." -- *James B. Boskey, The Alternative Newsletter*

#### About the Author

John W. Cooley is a former U.S. magistrate, assistant U.S. attorney, senior staff attorney for the United States Court of Appeals for the Seventh Circuit, and a partner in a Chicago law firm. He is a past chairman of the Chicago Bar Association's Arbitration and ADR Committee, and he currently serves on the board of the Chicago Chapter of the Society of Professionals in Dispute Resolution. In private practice in the Chicago area, he serves on the judicial panel of J.A.M.S/ENDISPUTE as a mediator, arbitrator, ADR trainer, and consultant in the design of dispute resolution systems. Cooley is an associate of the Dispute Resolution Research Center, Kellogg Graduate School of Management, Northwestern.

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